

High School to College and Career Pathway: Post-Secondary

Area of Study: Business Education

Pathway: Business Entrepreneurship

Region: Wasatch Front	District:	School:	College/Institution: Salt Lake Community College Articulation Agreement in place? Yes Name of Degree or Certificate: Business Management/Small Business Ownership Assoc of Applied Science Degree (67 hours required)
Contact Person: Don Johnson		Ph.#: 801-957-5807	
E-mail: don.johnson@slcc.edu		Date: 4/5/07	

High School				College		
Course Number	High School Suggested Academic Courses	H.S. Credit	College Credits	Course Number	College General Education Requirements	College Credits
	ENGL 1010*	1	3 ⇨	ENGL 1010	Introduction to Writing	3
				FIN 1380	Financial Math	3
				BUS 2200	Business Communications	3
08.0211	Leadership Principles*	.5	3 ⇨	MKTG 1960	Professionalism in Business	3
52.0417	Computer Technology * (Conc.Enroll)	.5	⇨	(CIS 1020)	Computer Technology (or pass challenge exam)	
	Course from 2 areas listed to the right. See counselor for list of concurrent courses)*	2	6 ⇨		Course from 2 areas: BiolSci, FineArts, Humanit, Interdisciplinary, PhysSci, SocSci; (but <u>not</u> BUS 1050 which is included in course requirements below)	6

Note: This is a regional agreement. Some classes and some concurrent enrollment agreements may not be available in your particular high school. See your individual school for specific program offering. **Note:** *= concurrent ^= distant

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Course CIP #	CTE Pathway Courses (credits for completion)	H.S. Credit	College Credits	Course #	College Major Course Requirements	College Credits
Course #	Introductory Courses: (preferred)	Credit				
52.0417	Computer Technology	.50				
52.0461	Word Processing Basics/Keyboarding	.50				
	Foundation Course: (required)					
52.0621	Entrepreneurship	.50				
08.0708	Marketing	.50	3	MKTG 1030	Introduction to Marketing	3
	Elective Courses:					
52.0312	Accounting I	.50				
52.0322	Accounting II	.50				
08.9904	Advertising/Promotion	.50				
52.0813	Banking & Finance	.50				
52.0511	Business Communications I	.50	3	BUS 1050	Foundations of Business	3
52.0521	Business Communications II	.50				
52.0441	Business Law	.50				
52.0211	Business Management	.50				
52.0311	Business Math	.50				
52.0254	Business Web Page Design	.50				
08.0710	Customer Service	.50				
52.0611	Economics	.50				
08.0211	Leadership Principles	.50			See above (in Gen.Ed.)	
08.1701	Real Estate	.50				
08.0903	Sports & Entertainment Marketing	.50				
32.0199	Student Internship (Critical Workplace Skills)	.50				
				ACCT 2010	Survey Financial Accounting	3
				ACCT 2020	Managerial Accounting	3
				MKTG 1010	Customer Service Tech	2
				ECON 2010	Microeconomics	3
				FIN 2040	Financial Management	3
				FIN 2210	Credit & Collections	2
				LOG 1010	Introduction to Distribution Systems	3
				MGT 2020	Entrepreneurship	3
				MGT 2050	Legal Environment of Business	3
				MGT 2070	Human Resources Management	3
				MGT 2080	Employment Law	3
				MGT 2340	Business Statistics I	3

	MGT 1600 Management Essentials				<u>Electives:</u> (Select 6 credits from the following): FIN 1050 (ok if not taking this class to count as Gen. Ed. requirement), FIN 2950; LE 1220; MGT 1600, MGT 2000, MGT 2600, MGT 2950, MGT 2990, MKTG 1070, MKTG 1300.	6
	<u>Additional Articulated Classes Below</u>	<u>Credit</u>				
08.0301	Entrepreneurship – Business*	.50	3	→	MKTG 1480 Sales	3
TOTAL Potential Credits Earned in High School			21		TOTAL Credits Required for Degree or Certificate	67

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